



## THE "REAL" SBA EXPERTS { REAL ESTATE ADVANTAGE LOAN }

### News from Louisiana Capital

#### New Statewide Business Development Officer

Louisiana Capital welcomes Buddy Glass as their newest, Statewide Business Development Officer. Buddy has been in the commercial lending arena for the past six years and his background in lending is supported by a Business Finance degree and MBA from the University of Louisiana at Lafayette and Graduate School of Banking at LSU. His prior experience and education will be a valuable resource for Louisiana Capital clients.



### New, updated website

Louisiana Capital has updated their website! The site is user friendly, mobile friendly, and has added links for easy access to information about the 504 program or the "REAL" program (Real Estate Advantage Loan) as it is now referred to by SBA and other industry leaders.

Below are some links to check out:

- [About SBA 504 Loans](#)
- [Information for Lenders](#)
- [Information for Borrowers](#)
- [Information for Existing Borrowers](#)

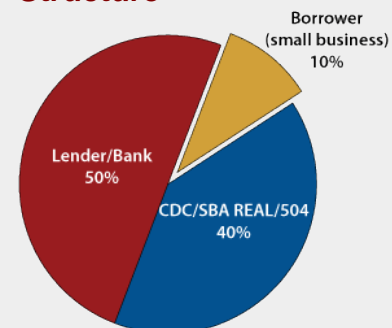
### August 2014 Newsletter

#### What is the REAL/504 Loan Program?

The REAL/504 Loan Program is a long-term, fixed-rate financing tool utilized to finance owner occupied commercial real estate transactions (and in some cases, equipment) for small businesses within a community.

[Learn More...](#)

#### Typical 504 Loan Structure



**TALK TO AN EXPERT  
TODAY >>>**



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